Discount Requirements and Instructions

PAR has developed a special discount program for our Customers who are using any of our proprietary assessment instruments (i.e., not all products listed in our catalogs are actually published by PAR) for training or educational purposes in college or university courses. If you are not sure whether the product you are interested in qualifies for the discount, or if you have any other questions prior to submitting this discount form, please contact our Customer Support Center by e-mail at custsup@parinc.com or by phone (1.800.331.8378 / 1.813.449.4065).

To qualify for this discount you must meet the following conditions:
- The order subtotal must be $50.00 or more before the discount.
- The product(s) you are ordering must be published by PAR.
- You must complete this Educational Training Program Discount Order Form and submit it with your order.

If the conditions above are met, you can expect to receive a 40% discount on your order. As part of the review and approval process, PAR reserves the right to limit quantities.

Once you have completed this discount order form and are ready to place your order, please fax or mail it to the attention of PAR Customer Support.

Required Educational Training Course Information

Course title: ___________________________________________ Official course reference number: _______________________

University/Training facility: ________________________________________________________________

Brief description of course: ______________________________________________________________

____________________________________________________________________________________

Projected enrollment: ____________________________________________________________

Name of instructor: __________________________________ Signature of instructor: _______________________

Name of dept. chair/program director: ______________________ Signature of program director: _______________________

By signing, you attest that the materials you are ordering will be used by your institution for educational and/or training programs.

Mail PAR, Inc.
16204 N. Florida Avenue
Lutz, Florida 33549 (USA)

Fax US & Canada – 1.800.727.9329
All Others – 1.813.961.2196
# PAR Educational Training Program Discount Order Form

## Instructor Ordering Information (Please print clearly.)

Customer # ____________________  
Company/Institution ___________________________________________________________  
Name ___________________________________________________________  
Address (No P.O. boxes) ___________________________________________________________  
City __________________ State/Province __________________  
Zip/Postal Code __________________ Country __________________  
Phone (_____ ) ____________________ E-mail (optional) ____________________________________

## Four Convenient Ways to Order

- **CALL toll-free:** 1.800.331.8378  
  8 a.m.–6:30 p.m., M–Fri., EST
- **FAX toll-free:** 1.800.727.9329  
  24 hours a day!
- **MAIL:** PAR, Inc. Secure online ordering!  
  16204 N. Florida Ave, Lutz, FL 33549
- **INTERNET:** www.parinc.com

## Three Convenient Methods of Payment

- Check enclosed payable to PAR, Inc.  
- Charge to:  
  - Card #: ___________________________ Exp. Date __/____  
  - CVV: (3- or 4-digit number found on your credit card)
- Name on card (if different than Customer) ___________________________
- I accept responsibility for all shipping, handling, duty, and VAT charges for this order.

## Shipping and Handling Rates

### United States

<table>
<thead>
<tr>
<th>Ground (Typically 5 business days or less)</th>
<th>Expedited Service (Add amount to ground percentage)</th>
<th>2-day air</th>
<th>Standard overnight</th>
<th>Priority overnight</th>
</tr>
</thead>
<tbody>
<tr>
<td>Software ONLY</td>
<td>All other orders</td>
<td>$70</td>
<td>$17</td>
<td>$22</td>
</tr>
<tr>
<td>5%</td>
<td>10%</td>
<td>$12</td>
<td>$20</td>
<td>$25</td>
</tr>
<tr>
<td>5%</td>
<td>8%</td>
<td>$15</td>
<td>$30</td>
<td>$40</td>
</tr>
<tr>
<td>5%</td>
<td>8%</td>
<td>$30</td>
<td>$45</td>
<td>$60</td>
</tr>
<tr>
<td>5%</td>
<td>6%</td>
<td>$55</td>
<td>$60</td>
<td>$80</td>
</tr>
</tbody>
</table>

*Minimum shipping & handling charge per order is $8
For Saturday delivery, call Customer Service at 800.331.8378 for price and availability.

### Canada, US Virgin Islands, Puerto Rico, Guam

<table>
<thead>
<tr>
<th>Invoice subtotal</th>
<th>Regular¹</th>
<th>Expedited²</th>
<th>15%</th>
<th>20%</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,500 or less</td>
<td>10%</td>
<td>10%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$2,500.01 or more</td>
<td>10%</td>
<td>10%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Minimum shipping & handling charge per order is $15
**Minimum shipping & handling charge per order is $20
***Minimum shipping & handling charge per order is $30
¹ Canada: 1-3 business days; all others: 4-14 business days
² Canada: 1-3 business days; all others: 5-18 business days

PAR assumes all brokerage fees on shipments to Canada.

### Other International Destinations

<table>
<thead>
<tr>
<th>Invoice subtotal</th>
<th>Regular¹</th>
<th>Expedited²</th>
<th>15%</th>
<th>20%</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,500 or less</td>
<td>15%</td>
<td>15%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$2,500.01 or more</td>
<td>15%</td>
<td>20%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Minimum shipping & handling charge per order is $25
**Minimum shipping & handling charge per order is $30
***Minimum shipping & handling charge per order is $35
¹ 2-5 business days
² 2-5 business days

Customers are responsible for all duties and taxes.

To calculate the order total, deduct 40% from your order subtotal, then calculate tax and shipping charges based on the discounted subtotal. All payments must be made in U.S. dollars.

## To calculate the order total, deduct 40% from your order subtotal, then calculate tax and shipping charges based on the discounted subtotal. All payments must be made in U.S. dollars.

- **Order subtotal** $__________
- **40% training discount** $__________
- **Florida residents, add applicable sales tax.** $__________
- **Michigan residents, add 6% sales tax.** $__________
- **Enter Shipping & Handling rate from box at left or below.** $__________
- **Canadian residents of Nova Scotia, add 15% for GST/HST.** $__________
- **Canadian residents of Prince Edward Island, add 14% for HST.** $__________
- **Canadian residents of Newfoundland, New Brunswick, and Ontario, add 13% for GST.** $__________
- **All other Canadian residents, add 5% for GST.** $__________
- **Order total (USD)** $__________

Orders placed Monday–Friday by 6 p.m. EST will ship the same day (except holidays). Prices are subject to change without notice. Order form may be faxed (1.800.727.9329) or mailed (16204 N. Florida Ave., Lutz, FL 33549).